CALL TO DUTY
BOOTS ON THE GROUND

PROGRAM BRIEFING

MARC MEETING

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DIRECTOR, OFFICE OF SMALL BUSINESS PROGRAMS
OFFICE OF THE SECRETARY OF THE ARMY

April 20, 2009

CALL TO DUTY
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VISION

To Be The Premier Advocacy Organization Committed To Maximizing Small Business Opportunities In Support Of The Warfighter And The Transformation Of The Army.

MISSION

- Advise the Secretary of the Army and the Army Leadership on Small Business Related Matters
- Spearhead Innovative Initiatives that Contribute to Expanding the Small Business Industrial Base Relevant to the Army Mission and Priorities
- Leverage the Use of Minority Serving Educational Institutions in Support of Army Science and Technology Programs

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ARMY PRIME CONTRACT AWARDS FY 08

	TOTAL DOLLARS	% ACHIEVED	ARMY TARGET
US Business	$135,117		
Small Business	$ 28,485	21.0%	24.0%
Small Disadvantaged Business	$ 9,618	6.9%	8.0%
Women-Owned Small Business	$ 4,145	3.0%	3.5%
HUBZone Small Business	$ 4,333	3.1%	3.0%
Veteran-Owned Small Business	$ 3,531	2.5%	
Service-Disabled Small Business	$ 1,777	1.3%	1.2%

FPDS-NG Data as of 04/10/09

Dollars shown in millions

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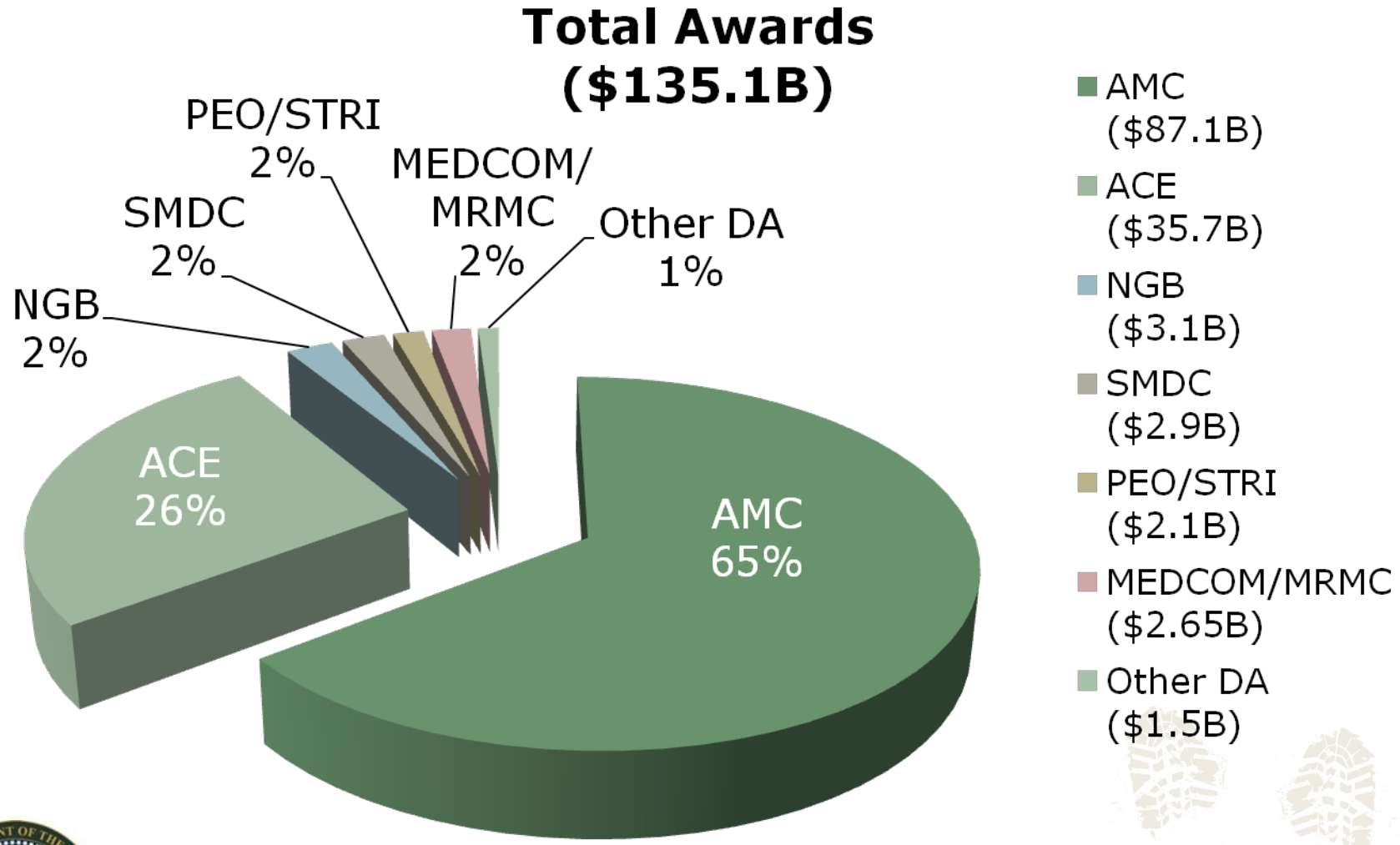
ARMY US BUSINESS PRIME CONTRACT AWARDS – FY 08



FPDS-NG data as of 04/14/09

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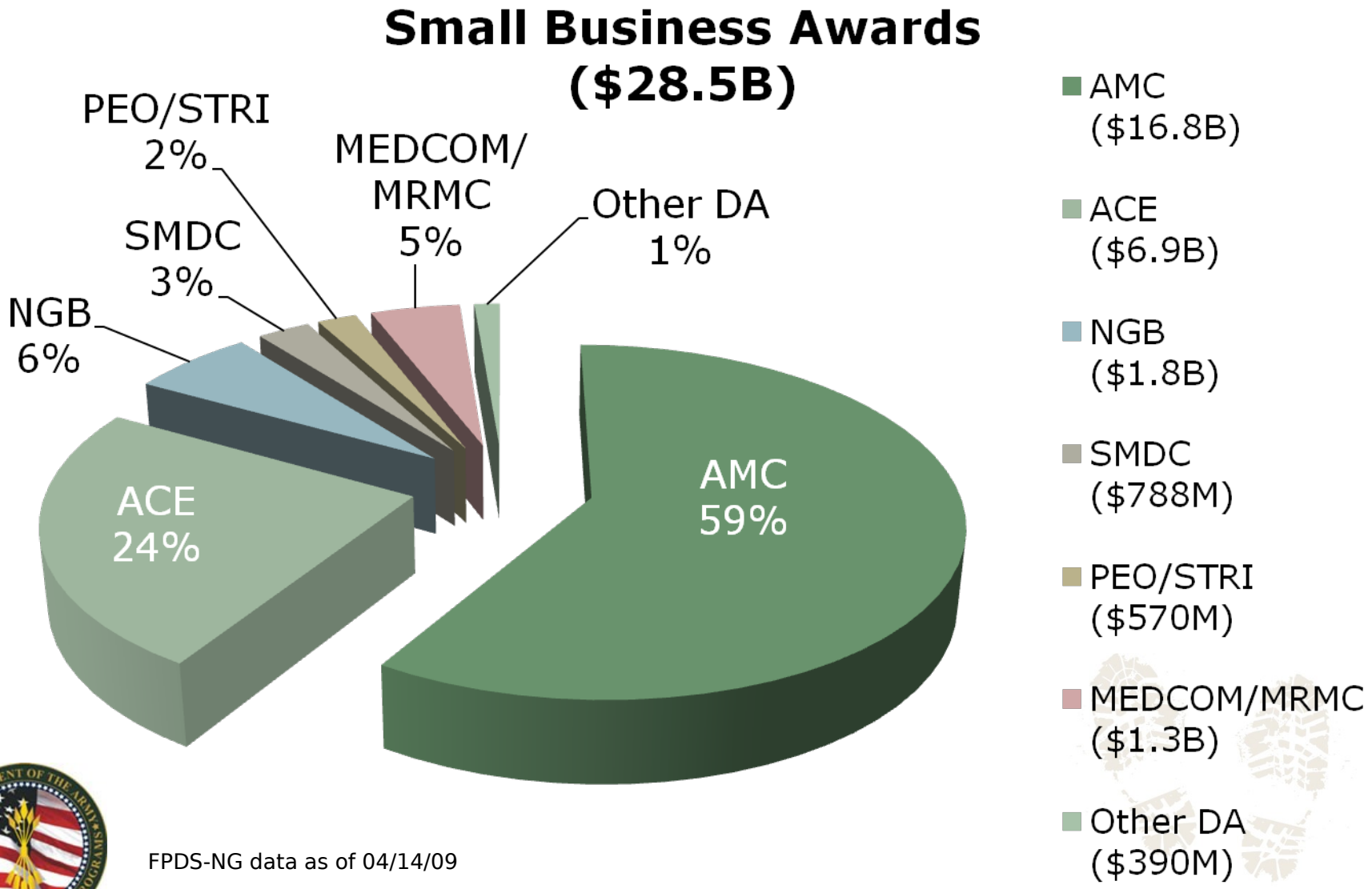
ARMY SMALL BUSINESS PRMIE CONTRACT AWARDS –



FPDS-NG data as of 04/14/09

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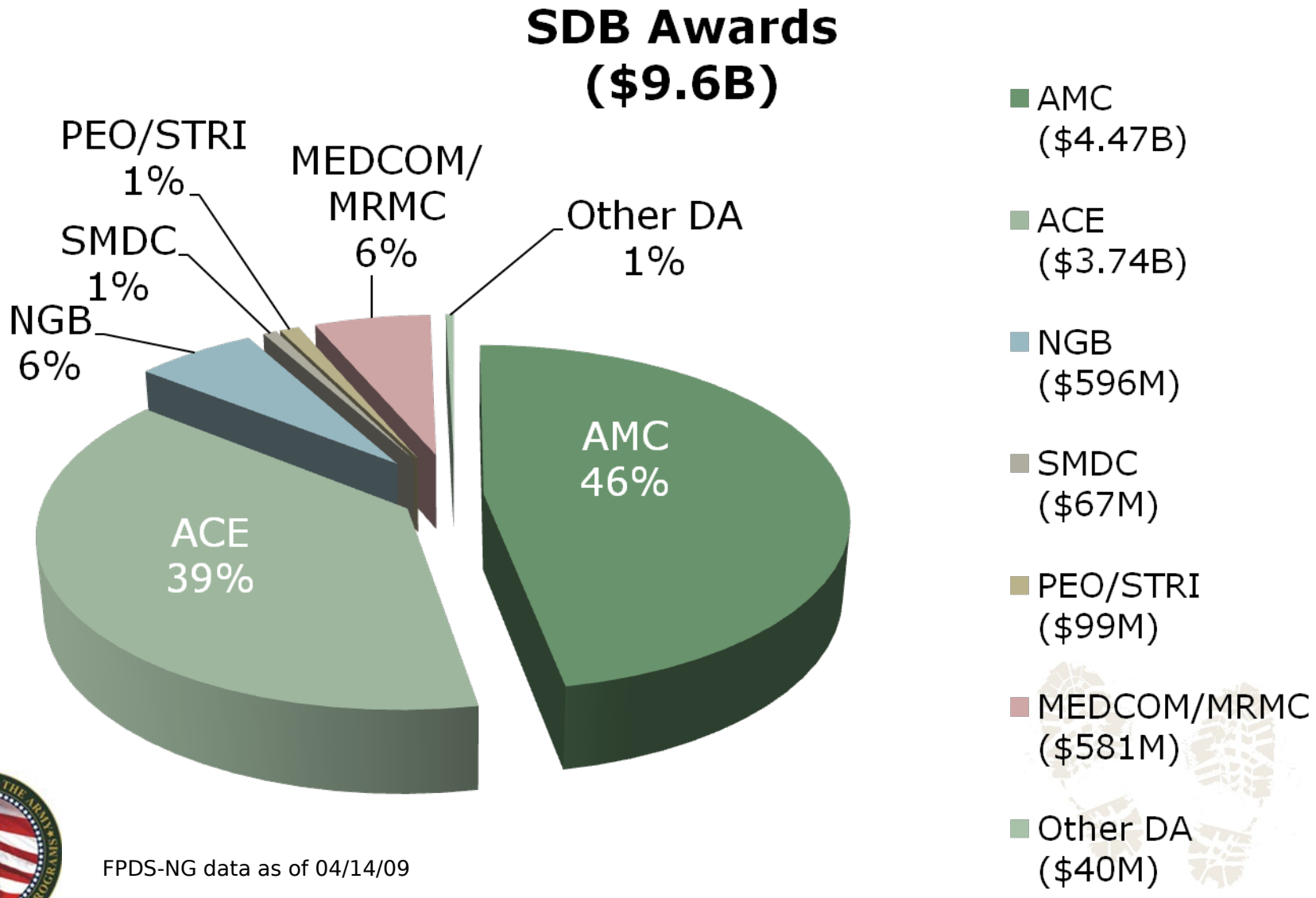
ARMY SDB PRIME CONTRACT AWARDS – FY08



FPDS-NG data as of 04/14/09

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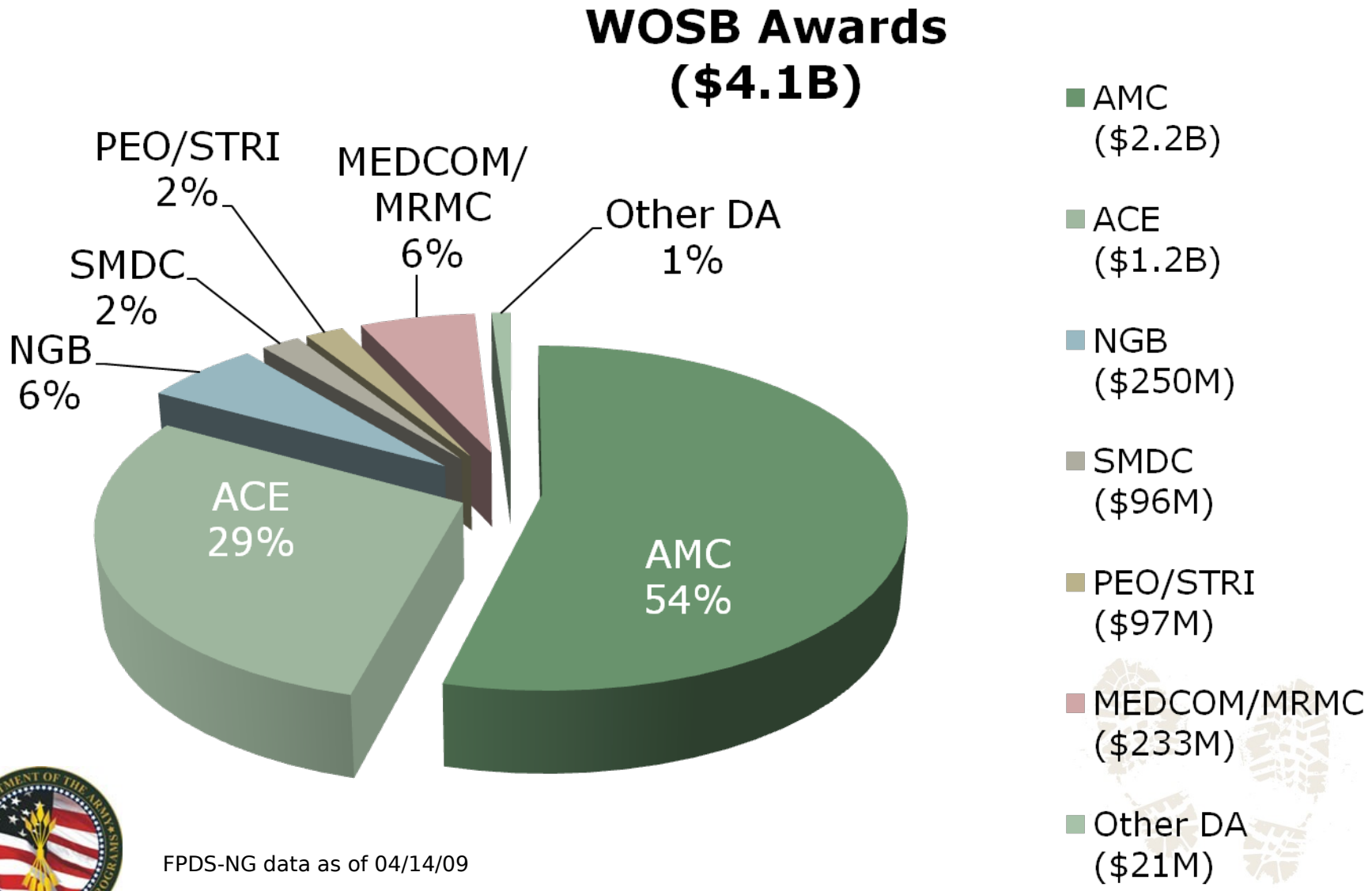
ARMY WOSB PRIME CONTRACT AWARDS – FY08



FPDS-NG data as of 04/14/09

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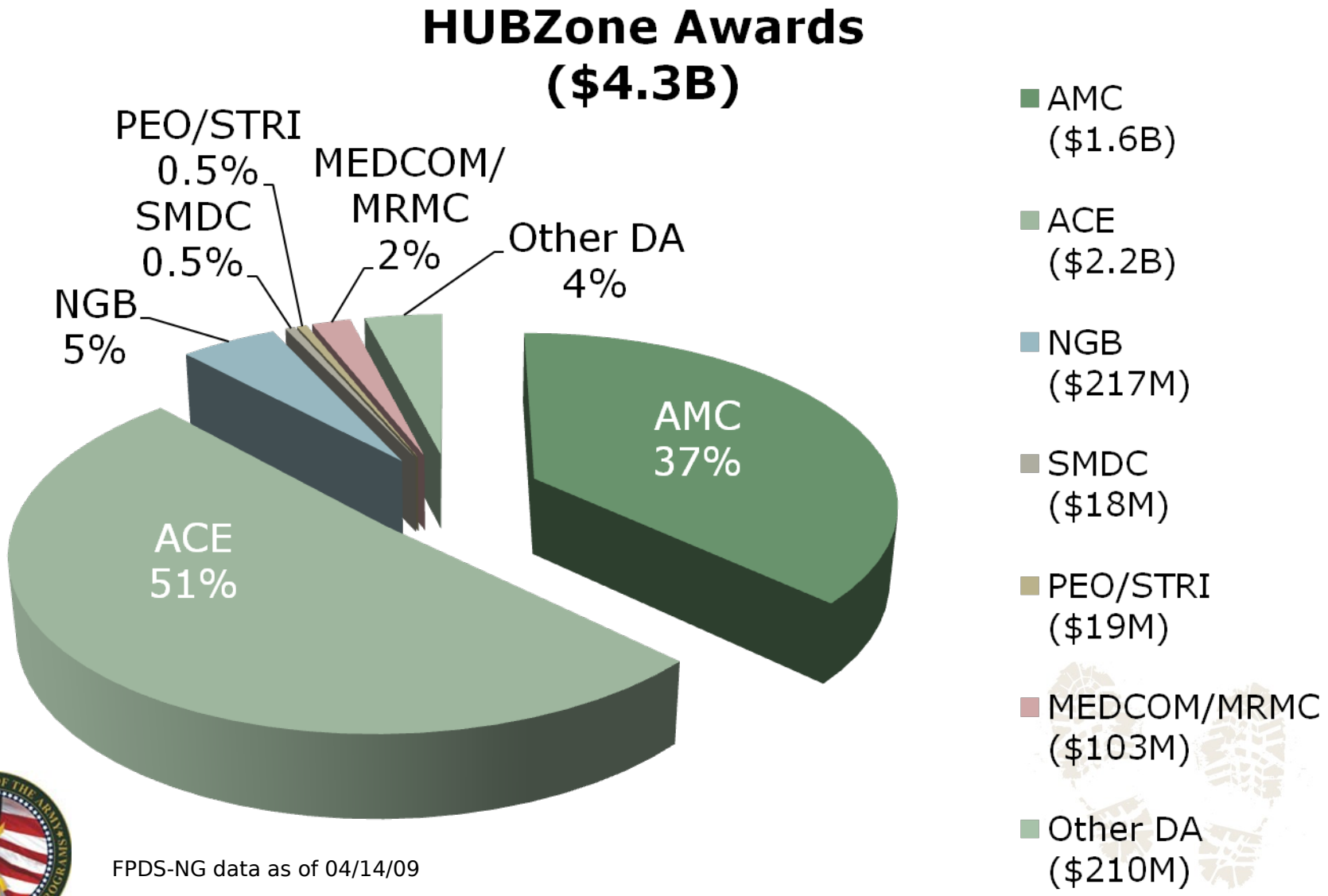
ARMY HUBZone PRIME CONTRACT AWARDS – FY 08



FPDS-NG data as of 04/14/09

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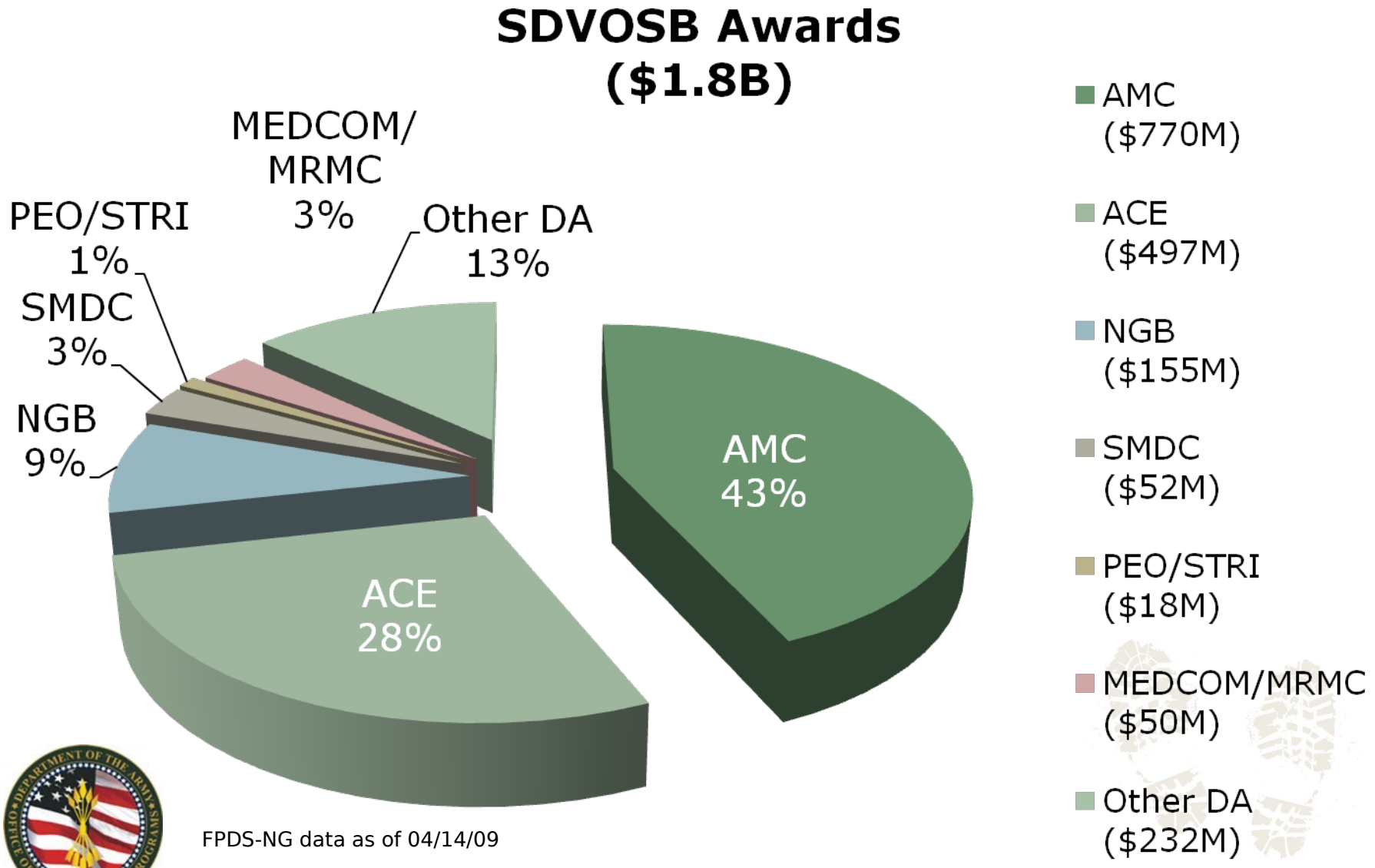
ARMY SDVOSB PRIME CONTRACT AWARDS – FY 08



FPDS-NG data as of 04/14/09

ARMY OSBP FOCUS FY 09

- Small Business Participation in FCS and Major Army Programs
- Promote Greater Involvement of SBs in Army Contracts for Services
- Enhance BRACs Opportunity for SBs
- Service-Disabled Veteran-Owned SB Program
- Contract Bundling and Consolidation
- Increase Role of HBCUs & MIs in the Acquisition Process
- Subcontracting Policy and Enforcement
- Army Contracting Command SB Program
- Accurate Data Reporting
- Staffing of Small Business Offices

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CHALLENGES

- Consolidation / Bundling
- Subcontracting plan enforcement
- Staffing of SADBU offices